



## AGENDA

Hilton Miami Airport Blue Lagoon  
5101 Blue Lagoon Drive, Miami FL 33126, USA

### CONFERENCE

#### Conference Masters of Ceremony:

Alice Ancona Director, International Strategy & Policy, International Trade and Investment Office, Florida Chamber of Commerce

and

Andrew Billard, Deputy Senior Commercial Officer for the Caribbean Region, U.S. Department of Commerce

<b>Wednesday, June 5<sup>th</sup>, 2019 – SALONS 2, 3 and 4</b>	
7:30 – 8:00 am	Registration
8:00 – 8:20 am	<p><b>Welcome:</b> James Anzalone, Chairman, South Florida District Export Council (5 minutes)</p> <p><b>Opening Remarks:</b> Manny Mencia, Senior Vice President, International Trade &amp; Business Development, Enterprise Florida, Inc. (15 minutes)</p>
8:20 – 9:30 am	<p><b>Infrastructure in the Caribbean – Opportunities</b> <i>The Caribbean presents excellent opportunities in the infrastructure sector. This presentation will focus on what is happening in the dynamic areas of energy, aviation, ports, and IT in the Caribbean region. Attendees will receive an overview of key industry issues, players and projects, as well as insights on past, present, and future market indicators. Presentations and Question &amp; Answer</i></p> <p><b>Moderator:</b> Sally Yearwood, Office of the Executive Director for The Bahamas, Barbados, Guyana, Jamaica, and Trinidad &amp; Tobago, Inter-American Development Bank</p> <p><b>Overview:</b> Jose Irigoyen, Operations Advisor for the Infrastructure and Energy Sectors, Inter-American Development Bank (IADB) (20 minutes)</p>

	<p><b>Remarks:</b> Teresa Wankin, Secretary General, Caribbean Association of National Telecommunication Organizations (CANTO) (10 minutes)</p> <p>Filipe Reis, Regional Director Airport, Passenger, Cargo and Security, International Air Transport Association (IATA) (10 minutes)</p> <p>Questions and Answers (45 minutes)</p>
9:30 – 10:25 am	<p><b>Dominican Republic &amp; Jamaica – Market Overview and Business Opportunities</b> <i>Hear from the experts on the business, economic, and political overview and the most important business and infrastructure opportunities in these two dynamic Caribbean markets. U.S. Embassy representatives, Caribbean government and private sector speakers. Presentations and Question &amp; Answer</i></p> <p><b>Moderator:</b> Bryan Larson, Regional Senior Commercial Officer for the Caribbean, U.S. Embassy in Santo Domingo, Dominican Republic</p> <p><b>Remarks about the Dominican Republic:</b> William Malamud, Executive Vice President at American Chamber of Commerce of the Dominican Republic (10 minutes)</p> <p>Yahaira Sosa Mahcado, Vice Minister of Foreign Trade, Ministry of Industry and Commerce, Government of the Dominican Republic (10 minutes)</p> <p><b>Remarks about Jamaica:</b> Allison Peart, President of the American Chamber of Commerce of Jamaica (2 minutes)</p> <p>Alexander (Alex) Sokoloff, Counselor for Political and Economic Affairs, U.S. Embassy in Kingston, Jamaica (5 minutes)</p> <p>Vivion Scully, Consul Trade &amp; Investment, North America Region, the Jamaica Promotions Corporation (JAMPRO) (13 minutes)</p> <p>Question and Answers (15 minutes)</p>
10:25 – 10:40 am	Networking Break
10:40 – 11:35 am	<p><b>Leveraging U.S. Government Resources</b> <i>Learn how to make full use of the array of resources provided by U.S. government agencies. These include resources for winning bids on public-sector contracts and infrastructure as well as tools and financing to facilitate exports from the U.S. Presentations and Question &amp; Answer</i></p> <p><b>Moderated by</b> Bryan Erwin, Founder and Managing Partner of BlueWave Merchant Partners</p>

	<p><b>Panelists: (2-3 minutes each)</b>  Sharyn Koenig, Managing Director, Eastern and Western Regions, Export-Import Bank of the United States (EXIM)</p> <p>Cari Lutkins, Director for Strategic Initiatives, Overseas Private Investment Corporation (OPIC)</p> <p>Peter Greenwood, Country Manager, Latin America and the Caribbean, U.S. Trade and Development Agency (USTDA)</p> <p>Shannon Liburd, Commercial Officer, Office of Commercial and Business Affairs, U.S. Department of State</p> <p>Steve Morrison, Regional Manager, Western Hemisphere, The Advocacy Center, U.S. Department of Commerce</p> <p>Jay Carreiro, Commercial Officer, Inter-American Development Bank (IADB)</p> <p>Mary Hernandez, Regional Manager for International Trade Programs, Small Business Administration (SBA)</p> <p>Jean-Robert Baguidy, Access to Capital Team Lead, Minority Business Development Agency (MBDA), U.S. Department of Commerce</p> <p>Case Studies / Questions and Answers (25 minutes)</p>
11:35 – 12:30 pm	<p><b>The Bahamas &amp; Haiti - Market Overview and Business Opportunities –</b>  <i>Hear from the experts on the business, economic, and political overview and the most important business and infrastructure opportunities in these two dynamic Caribbean markets. U.S. Embassy representatives, Caribbean government and private sector speakers. Presentations and Question &amp; Answer</i></p> <p><b>Moderator:</b>  Andrew Billard, Deputy Senior Commercial Officer for the Caribbean Region, U.S. Department of Commerce</p> <p><b>Remarks about Bahamas:</b>  Jeffrey Beckles, CEO of The Bahamas Chamber of Commerce and Employers' Confederation (2 minutes)</p> <p>Erin Boyer, Economic Officer, U.S. Embassy, The Bahamas (18 minutes)</p> <p><b>Remarks about Haiti:</b>  Tessa Jacques, Director General of the Center for Facilitation of Investments, Government of Haiti (10 minutes)</p> <p>Tanya Spencer, Economic Counselor, U.S. Embassy in Port au Prince, Haiti (10 minutes)</p> <p>Questions and Answers (15 minutes)</p>

<p>12:30 – 2:00 pm</p>	<p><b>Networking Lunch</b>  <i>Country Tables – Network with the markets you are targeting by visiting country tables. Representatives from each nation will sit at labeled tables for easy identification. This will allow you to easily meet with representatives from that nation.</i></p> <p><b>Keynote Remarks:</b>  Ana Guevara, Deputy Assistant Secretary for U.S. Operations  U.S. Commercial Service, U.S. Department of Commerce</p> <p>Cindy Kierscht, Deputy Assistant Secretary, Western Hemisphere Affairs  U.S. Department of State</p>
<p>2:00 – 2:55 pm</p>	<p><b>Success Cases – Meet the Experts</b>  <i>Learn from regional experts. This panel will present actual success cases of U.S. companies doing business in the Caribbean region. Presentations by private sector executives on their success in the region followed by moderated Question &amp; Answer.</i></p> <p><b>Moderator:</b> Kathryn Dye, Senior Trade Specialist, U.S. Commercial Service South Florida</p> <p><b>Panelists:</b>  Scott Winchester, Vice President Business Development, New Fortress Energy (8 minutes)</p> <p>Gene Budler, Vice President, dck Worldwide, LLC (8 minutes)</p> <p>Nirav Shah, President of EI Technologies, LLC (8 minutes)</p> <p>Questions and Answers (30 minutes)</p>
<p>2:55 – 3:50 pm</p>	<p><b>Trinidad &amp; Tobago, Barbados, and the Eastern Caribbean - Market Overview and Business Opportunities</b> – <i>Hear from the experts on the business, economic, and political overview and the most important business and infrastructure opportunities in these dynamic Caribbean markets. U.S. Embassy representatives, Caribbean government and private sector speakers. Presentations and Question &amp; Answer</i></p> <p><b>Moderator:</b>  Rachel Meyers, Economic Officer, U.S. Embassy Bridgetown, Barbados</p> <p><b>Remarks about Trinidad &amp; Tobago:</b>  Nirad Tewarie, CEO, American Chamber of Commerce Trinidad and Tobago (2 minutes)</p> <p>Paula Gopee-Scoon, Minister of Trade and Industry, Republic of Trinidad and Tobago (18 minutes)</p> <p><b>Remarks about Eastern Caribbean:</b></p>

	<p>Gregory Laroda, Senior Director - Government Relations, Buckeye Bahamas Hub (2 minutes)</p> <p>Rachel Meyers, Economic Officer, U.S. Embassy Bridgetown, Barbados (18 minutes)</p> <p>Questions and Answers (15 minutes)</p>
3:50 – 4:05 pm	Networking Break
4:05 – 5:00 pm	<p><b>Business Resources</b></p> <p><i>Private sector expert presentations on key issues for succeeding in the Caribbean. Presentations on logistics and shipping, financial payments and taxation, trade framework and regulations and other topics. Question &amp; Answer.</i></p> <p><b>Moderator:</b> Alice Ancona, Director, International Strategy &amp; Policy, International Trade and Investment Office, Florida Chamber of Commerce</p> <p><b>Panelists:</b> Lenny Feldman, Operating Committee Member, Sandler, Travis &amp; Rosenberg, P.A. (10 minutes)</p> <p>Paulo Fernandes, Vice President Business Development Enterprise Partnerships, Mastercard (10 minutes)</p> <p>Alexander Schad, Executive President, Frederic Schad S.A.S. (10 minutes)</p> <p>Questions and Answers (25 minutes)</p>
5:00 – 5:15 pm	Closing Remarks
6:00 – 8:00 pm	<p><b>Networking Reception</b></p> <p><i>Country Tables – Network with the markets you are targeting by visiting country tables. Representatives from each nation will stand near labeled tables for easy identification. This will allow you to easily meet with representatives from that nation.</i></p>

## SCHEDULED MEETINGS & ENERGY BREAKFAST

Thursday, June 6 <sup>th</sup> , 2019 – CONTINENTAL BALLROOM	
7:15 – 7:30 am	Registration – Breakfast
7:30 – 8:30 am	<p><b>SIDE EVENT -- Caribbean Energy Breakfast</b></p> <p><i>Please join LNG Allies for a panel discussion over breakfast to explore how liquefied natural gas (LNG) from the United States can complement renewable energy resources such as wind and solar to build strong, resilient, and low carbon energy systems in the Caribbean. This breakfast discussion is an official side event of the U.S.-Caribbean Business Conference 2019 sponsored by the U.S. Commercial Service. This is a side event hosted by LNG Allies and is not included as part of the Conference. Breakfast is open and free to all government and company attendees for the Conference. However, space is limited and available on a first register first attend basis. Please register directly with LNG Allies at <a href="https://lngallies-2019-06-06.eventbrite.com">https://lngallies-2019-06-06.eventbrite.com</a></i></p>
8:00 – 8:20 am	Registration – One-on-ones
8:20 – 12:10 am	<p><b>One-on-one Meetings</b></p> <p><i>Twenty minutes appointment slots with U.S. Embassy diplomats, Caribbean government representatives, and U.S. government agencies. Open to qualified U.S. exporters and investors only. Please apply and register. Appointment slots are limited and assigned on eligibility and on a first-come-first serve basis. See website for full list of available appointments.</i></p>
12:10 – 1:10 am	<p><b>Networking Lunch</b></p> <p><i>Country Tables – Network with the markets you are targeting by visiting country tables. Representatives from each nation will sit at labeled tables for easy identification. This will allow you to easily meet with representatives from that nation.</i></p>
1:10 – 5:10 pm	<p><b>One-on-one Meetings</b></p> <p><i>Twenty minutes appointment slots with U.S. Embassy diplomats, Caribbean government representatives, and U.S. government agencies. Open to qualified U.S. exporters and investors only. Please apply and register. Appointment slots are limited and assigned on eligibility and on a first-come-first serve basis. See website for full list of available appointments.</i></p>
5:10 pm	End